

90 day Rank up Webinar with Dave Ulloa - IMD



3 Decisions

1. Decision - Network Marketing
2. Decision - **Worldventures**
3. Decision - **IMD**

True Carrier / Profession

Resources: Your first year of network marketing - Mark Yarnell

The New Professionals - Dr. Charles King

Raising a giant - Bob Crisp

Action

5 ways to EXpose

1. Online exposure
2. 1 on 1
3. 2 on 1
4. Travel Party
5. Big shot event

Exposures per Month

$$10 - 20 = C$$

$$20 - 30 = B$$

$$30 - 60 = A$$

$$60 - + = A+$$

3 Types of Contacts

1. Contacts you Influence
2. Contacts Equal
3. Contacts Influence you

Ways to Invite

- 1: 3 Step Invite
- 2: I found a way
- 3: Need your help

1. What are you doing date & time??

1. When can you and I meet for 30 mins in the next **2 days**?

2. I have something **important** I'd like to share with you!!!

2. Idea / **project** / vip event / wine cheese trave

3. Great I'll pick you up **date** & **time**

3. I'll meet you at date / time / location

Do you know how we always talk about

Travel / **money** / **helping people** /
having a ton of fun / getting **freedom**

I think I found a way

What are you doing date & time??

When can you and I **meet** for 30 mins in the
next **2 days**?

I really **admire** how **successful** you are and I hope one day to be as **successful**

I've just started something that I'd love to get your **help** and **opinion** on

Would you be open to honoring me with 30 minutes of your time?

When can we meet for 30 mins in the next 2 days??

Role Play

Q & A

Dialling for Dollars Tracker

Goals for week

1. Accountability
2. Email Tracker by Tuesday
daveulloa@me.com
3. Next webinar: Weds Oct 21st 7pm pst