

Prospecting Script

- 1. Income options open**
- 2. In charge of expansion**
- 3. Sincere compliment**
- 4. Take away**
- 5. Exchange contact information**

1. “Do you keep your income options open?”

2. “I’m working with a successful business owner who’s expanding their business here in the area and looking for sharp people.” (New to Business)

or

2. “I’m a business owner expanding my business here in the area and looking for sharp people.” (Have Posture)

3. “You see seem to be (compliment)” {Driven, good w people, sharp, go getter, et}

4. “Im not sure you have what we’re looking for!”

4. “This may or may not be for you!”

5. “Let’s exchange contact information. I’ll do my best to get you a foot in the door, Fair enough?”